



CURRICULUM VITAE

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CAREER PROFILE

- Results oriented professional with experience in leading teams in different areas and cultures.
- **Strengths:** Business focused; all-rounder (some knowledge of almost everything), patient, persistent, rational, logical, process management, down to earth, strategic vision.
- **Weaknesses:** Foreign language skills; public exposure.

WORKING EXPERIENCE

2013 until present - Veniam

Today – General Manager of Veniam Portugal and member of the Management Team of Veniam. Currently, one of the top executives of Veniam with the responsibility of management of the Portuguese subsidiary and of administration worldwide (Portugal, USA and Singapore).

2015 – General Manager Veniam Portugal and responsible for administration worldwide

2014 – General Manager Veniam Portugal

2013 – Director of Operations

Major highlights and projects within Veniam:

- Due diligence process for Series A and B
- Coordination of the implementation of the vehicular network testbed (STCP Free WiFi in 400 buses)

2005-2012 – MOG

Co-Founder and President of MOG Technologies SA

Member and President of MOG Solutions SA

President of XLPartner Technologies SA

Major highlights and projects within MOG:

- 2007 - Promoter and Co-Founder of MOG Technologies SA
- This group exports over 95% of the sales turnover for more than 50 countries in 4 different continents.

2008-2010 – Portuspark

Senior consultant

2006-2010 – ADI - Agência de Inovação

Expert and advisor for innovation and technological development projects.

2000-2008 – Tecmaia – Parque de Ciência e Tecnologia da Maia, SA

Business and development director

1989-2000 – AEP – Associação Empresarial de Portugal

1996-2000 – Product manager responsible for 21 trade fairs

1995-1996 – Manager of the Communication and Corporate Image Department

1992-1994 – Supervisor of Europarque Congress Center

1989-1992 – Product manager and coordinator of the internationalization process of the professional training division.

1987-1988 – Imperial - Produtos Alimentares SA

Product manager of 2 brands.

1986-1987 – Barros Queirós, Lda

Area Manager – sales of chemicals and technical equipment for the beverage industry in the Portuguese market.

EDUCATION

Several workshops/education programs/conferences in Leadership, Management, Financial issues.

1994 - Instituto Empresarial Portuense: Post graduation in International Commerce and Management.
(Development of management, financial, commercial, marketing, human resources, accounting and legal skills).

1986 - Faculdade de Engenharia da Universidade do Porto: Degree in Chemical Engineering.
(Development of process, logical and numerical reasoning, operations, technical skills).

VOLUNTARY WORK

Advising and coaching of different young entrepreneurs

Sponsor of some social and charity activities

1997-2015 – AAPM (IPSS)

OTHERS

Languages: Mother language: Portuguese
 Advanced English and Spanish